

FORD MOTABILITY PRICE GUIDE

3 Year Contract Hire Prices - Customer Guide

Effective 1 April 2017 - 30 June 2017



Motability

The leading car scheme for disabled people



Premium Paint and Rear Parking Sensors will be included as Free Options on all new Ford cars contracted through the Motability Scheme by a Ford Authorised Dealer (if not already included as Standard). This offer excludes Exclusive body colours. Where Exclusive colours are available to order, they are at additional cost. For details and availability, refer to the retail price list or consult your Ford Dealer. Note that Mondeo, S-MAX and Galaxy are fitted with both Front and Rear Parking Sensors. No cash alternative is available.

Vehicle shown is an S-MAX and is for illustration purposes only.



FORD MOTABILITY CONTRACT HIRE POLICY

KEY

DLA, PIP & AFIP		WPMS	
Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
£0	T/A	£0	£56.75

Where:

DLA/PIP and and AFIP - Recipients of the Disability Living Allowance - Higher Rate Mobility Supplement, Personal Independence Payments or Armed Forces Independence Payments.

WPMS - Recipients of the War Pensioners Mobility Supplement

Advance Payment - The amount payable at the start of the 3 year Contract Hire period.

T/A - Total Weekly Allowance

FUEL CONSUMPTION

† The fuel economy figures quoted throughout this price guide are achieved by following strict EU governed test procedures and are specifically designed to enable customers to compare vehicles from all manufacturers on a like-for-like basis. Fuel consumption is directly affected by the length of the journey; number of passengers and amount of luggage carried; individual driving style; road and traffic conditions; weather conditions; vehicle age, mileage, condition and standard of maintenance; use of vehicle features such as air conditioning; and any modifications to the vehicle such as the addition of a roof rack. Your fuel economy will vary based on these and other factors and, for these reasons, many drivers may not achieve the EU fuel economy figures (below) in day-to-day driving, although the vehicle is technically capable of doing so.

Ø The declared fuel / energy consumptions, CO2 emissions and electric range are measured according to the technical requirements and specifications of the European Regulation (EC) 715/2007 and (EC) 692/2008 as last amended. Fuel consumption and CO2 emissions are specified for a vehicle variant and not for a single car. The applied standard test procedure enables comparisons between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors are very important in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contains data for all new passenger car models is available at any point of sale free of charge or can be downloaded from <http://carfueldata.dft.gov.uk/>.

Notes and Conditions

Applications must be received and accepted by Motability Operations Limited between 1 April 2017 and 30 June 2017.

All vehicles require the total allowance to be committed for the 3 year contract period and any subsequent increases in the allowance are forfeited.

Where a monetary value is shown any subsequent increases in the allowance will be paid by the DWP to the recipient.

Prices are true and accurate at the time of publishing. Prices change from time to time.

Ford Motor Company Ltd. reserve the right to change prices without prior notification.



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Available from Nil Advance Payment

2016.75 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions					
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø		
Studio													
	1.2 TI-VCT 70PS	Petrol	Manual	£0	£55.00	£0	£54.94	42.8 (6.6)	70.6 (4.0)	56.5 (5.0)	114		
Zetec													
	1.2 TI-VCT 70PS	Petrol	Manual	£0	£56.00	£0	£55.94	42.8 (6.6)	70.6 (4.0)	56.5 (5.0)	114		
	1.2 TI-VCT 85PS	Petrol	Manual	£0	£57.00	£0	£56.94	42.8 (6.6)	70.6 (4.0)	56.5 (5.0)	114		
Zetec White Edition													
	1.2 TI-VCT 85PS	Petrol	Manual	£0	£57.25	£0	£57.19	42.8 (6.6)	70.6 (4.0)	56.5 (5.0)	114		
Zetec Black Edition													
	1.2 TI-VCT 85PS	Petrol	Manual	£0	£57.25	£0	£57.19	42.8 (6.6)	70.6 (4.0)	56.5 (5.0)	114		



Fiesta 3-door hatchback

Available from Nil Advance Payment

2017 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions (l)			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra-Urban	Combined	CO2 Emissions (g/km) Ø
Zetec											
	1.0 80PS Start Stop	Petrol	Manual	£0	£55.00	£0	£54.94	55.4 (5.1)	74.3 (3.8)	65.7 (4.3)	99
	1.0T EcoBoost 100PS Start Stop	Petrol	Manual	£0	£56.00	£0	£55.94	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99
	1.0T EcoBoost 100PS	Petrol	Automatic	£0	T/A	£0	£59.32	42.8 (6.6)	72.4 (3.9)	57.7 (4.9)	114
	1.25 82PS	Petrol	Manual	£0	£56.00	£0	£55.94	41.5 (6.8)	65.7 (4.3)	54.3 (5.2)	122
	1.6 105PS	Petrol	Automatic	£0	£57.25	£0	£57.19	33.6 (8.4)	62.8 (4.5)	47.9 (5.9)	138
	1.5 TDCi 75PS	Diesel	Manual	£0	T/A	£0	£59.31	65.7 (4.3)	88.3 (3.2)	78.5 (3.6)	94
Zetec with Navigation											
	1.0 80PS Start Stop	Petrol	Manual	£0	£55.00	£0	£54.94	55.4 (5.1)	74.3 (3.8)	65.7 (4.3)	99
	1.0T EcoBoost 100PS Start Stop	Petrol	Manual	£0	£56.00	£0	£55.94	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99
	1.0T EcoBoost 100PS	Petrol	Automatic	£0	T/A	£0	£59.31	42.8 (6.6)	72.4 (3.9)	57.7 (4.9)	114
	1.25 82PS	Petrol	Manual	£0	£56.00	£0	£55.94	41.5 (6.8)	65.7 (4.3)	54.3 (5.2)	122
	1.6 105PS	Petrol	Automatic	£0	£57.25	£0	£57.19	33.6 (8.4)	62.8 (4.5)	47.9 (5.9)	138
	1.5 TDCi 75PS	Diesel	Manual	£0	T/A	£0	£59.31	65.7 (4.3)	88.3 (3.2)	78.5 (3.6)	94
Zetec ECONetic											
	1.5 TDCi 95PS Start Stop ECONetic	Diesel	Manual	£0	T/A	£0	£59.31	83.1 (3.4)	94.2 (3.0)	88.3 (3.2)	82
Zetec ECONetic with Navigation											
	1.5 TDCi 95PS Start Stop ECONetic	Diesel	Manual	£0	T/A	£0	£59.31	83.1 (3.4)	94.2 (3.0)	88.3 (3.2)	82
ST-Line											
	1.0T EcoBoost 100PS S/S	Petrol	Manual	£0	£57.25	£0	£57.19	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99
	1.0T EcoBoost 125PS S/S	Petrol	Manual	£0	£57.25	£0	£57.19	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99
	1.0T EcoBoost 140PS S/S	Petrol	Manual	£95	T/A	£0	£59.95	50.4 (5.6)	72.4 (3.9)	62.8 (4.5)	104
	1.5 TDCi 95PS	Diesel	Manual	£0	T/A	£0	£59.31	65.7 (4.3)	88.3 (3.2)	78.5 (3.6)	94
ST-Line with Navigation											
	1.0T EcoBoost 100PS S/S	Petrol	Manual	£0	£57.25	£0	£57.19	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99
	1.0T EcoBoost 125PS S/S	Petrol	Manual	£0	£57.25	£0	£57.19	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99
	1.0T EcoBoost 140PS S/S	Petrol	Manual	£95	T/A	£0	£59.95	50.4 (5.6)	72.4 (3.9)	62.8 (4.5)	104
	1.5 TDCi 95PS	Diesel	Manual	£0	T/A	£0	£59.31	65.7 (4.3)	88.3 (3.2)	78.5 (3.6)	94



Fiesta 3-door hatchback

Available from Nil Advance Payment

2017 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions (l)						
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra-Urban	Combined	CO2 Emissions (g/km) Ø			
Titanium														
	1.0 80PS Start Stop	Petrol	Manual	£0	T/A	£0	£59.31	55.4 (5.1)	74.3 (3.8)	65.7 (4.3)	99			
	1.0T EcoBoost 100PS	Petrol	Manual	£0	T/A	£0	£59.31	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99			
	1.0T EcoBoost 100PS	Petrol	Automatic	£45	T/A	£0	£59.62	42.8 (6.6)	72.4 (3.9)	57.7 (4.9)	114			
	1.0T EcoBoost 125PS	Petrol	Manual	£45	T/A	£0	£59.62	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99			
	1.6 105PS	Petrol	Automatic	£0	T/A	£0	£59.32	33.6 (8.4)	62.8 (4.5)	47.9 (5.9)	138			
	1.5 TDCi 75PS	Diesel	Manual	£45	T/A	£0	£59.62	65.7 (4.3)	88.3 (3.2)	78.5 (3.6)	94			
Titanium with Navigation														
	1.0T EcoBoost 80PS Start Stop	Petrol	Manual	£0	T/A	£0	£59.31	55.4 (5.1)	74.3 (3.8)	65.7 (4.3)	99			
	1.0T EcoBoost 100PS	Petrol	Manual	£0	T/A	£0	£59.31	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99			
	1.0T EcoBoost 100PS	Petrol	Automatic	£45	T/A	£0	£59.62	42.8 (6.6)	72.4 (3.9)	57.7 (4.9)	114			
	1.0T EcoBoost 125PS	Petrol	Manual	£45	T/A	£0	£59.62	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99			
	1.6 105PS	Petrol	Automatic	£0	T/A	£0	£59.32	33.6 (8.4)	62.8 (4.5)	47.9 (5.9)	138			
	1.5 TDCi 75PS	Diesel	Manual	£45	T/A	£0	£59.62	65.7 (4.3)	88.3 (3.2)	78.5 (3.6)	94			
Titanium ECONetic														
	1.5 TDCi 95PS Start Stop ECONetic	Diesel	Manual	£45	T/A	£0	£59.62	83.1 (3.4)	94.2 (3.0)	88.3 (3.2)	82			
Titanium ECONetic with Navigation														
	1.5 TDCi 95PS Start Stop ECONetic	Diesel	Manual	£45	T/A	£0	£59.62	83.1 (3.4)	94.2 (3.0)	88.3 (3.2)	82			
Titanium X														
	1.0T EcoBoost 100PS Start Stop	Petrol	Manual	£145	T/A	£0	£60.29	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99			
	1.0T EcoBoost 100PS	Petrol	Automatic	£195	T/A	£0	£60.63	42.8 (6.6)	72.4 (3.9)	57.7 (4.9)	114			
	1.0T EcoBoost 125PS Start Stop	Petrol	Manual	£195	T/A	£0	£60.63	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99			
	1.5 TDCi 95PS	Diesel	Manual	£195	T/A	£0	£60.63	65.7 (4.3)	88.3 (3.2)	78.5 (3.6)	94			
Titanium X with Navigation														
	1.0T EcoBoost 100PS Start Stop	Petrol	Manual	£145	T/A	£0	£60.29	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99			
	1.0T EcoBoost 100PS	Petrol	Automatic	£195	T/A	£0	£60.63	42.8 (6.6)	72.4 (3.9)	57.7 (4.9)	114			
	1.0T EcoBoost 125PS Start Stop	Petrol	Manual	£195	T/A	£0	£60.63	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99			
	1.5 TDCi 95PS	Diesel	Manual	£195	T/A	£0	£60.63	65.7 (4.3)	88.3 (3.2)	78.5 (3.6)	94			



Fiesta 5-door hatchback

Available from Nil Advance Payment

2017 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions (1)			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) ∅
Zetec											
	1.0 80PS Start Stop	Petrol	Manual	£0	£55.00	£0	£54.94	55.4 (5.1)	74.3 (3.8)	65.7 (4.3)	99
	1.0T EcoBoost 100PS Start Stop	Petrol	Manual	£0	£56.00	£0	£55.94	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99
	1.0T EcoBoost 100PS	Petrol	Automatic	£0	T/A	£0	£59.31	42.8 (6.6)	72.4 (3.9)	57.7 (4.9)	114
	1.25 82PS	Petrol	Manual	£0	£56.00	£0	£55.94	41.5 (6.8)	65.7 (4.3)	54.3 (5.2)	122
	1.6 105PS	Petrol	Automatic	£0	£57.25	£0	£57.19	33.6 (8.4)	62.8 (4.5)	47.9 (5.9)	138
	1.5 TDCi 75PS	Diesel	Manual	£0	T/A	£0	£59.31	65.7 (4.3)	88.3 (3.2)	78.5 (3.6)	94
Zetec with Navigation											
	1.0 80PS Start Stop	Petrol	Manual	£0	£55.00	£0	£54.94	55.4 (5.1)	74.3 (3.8)	65.7 (4.3)	99
	1.0T EcoBoost 100PS Start Stop	Petrol	Manual	£0	£56.00	£0	£55.94	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99
	1.0T EcoBoost 100PS	Petrol	Automatic	£0	T/A	£0	£59.31	42.8 (6.6)	72.4 (3.9)	57.7 (4.9)	114
	1.25 82PS	Petrol	Manual	£0	£56.00	£0	£55.94	41.5 (6.8)	65.7 (4.3)	54.3 (5.2)	122
	1.6 105PS	Petrol	Automatic	£0	£57.25	£0	£57.19	33.6 (8.4)	62.8 (4.5)	47.9 (5.9)	138
	1.5 TDCi 75PS	Diesel	Manual	£0	T/A	£0	£59.31	65.7 (4.3)	88.3 (3.2)	78.5 (3.6)	94
Zetec ECONetic											
	1.5 TDCi 95PS Start Stop ECONetic	Diesel	Manual	£0	T/A	£0	£59.31	83.1 (3.4)	94.2 (3.0)	88.3 (3.2)	82
Zetec ECONetic with Navigation											
	1.5 TDCi 95PS Start Stop ECONetic	Diesel	Manual	£0	T/A	£0	£59.31	83.1 (3.4)	94.2 (3.0)	88.3 (3.2)	82
ST-Line											
	1.0T EcoBoost 100PS S/S	Petrol	Manual	£0	£57.25	£0	£57.19	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99
	1.0T EcoBoost 125PS S/S	Petrol	Manual	£0	£57.25	£0	£57.19	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99
	1.0T EcoBoost 140PS S/S	Petrol	Manual	£95	T/A	£0	£59.95	50.4 (5.6)	72.4 (3.9)	62.8 (4.5)	104
	1.5 TDCi 95PS	Diesel	Manual	£0	T/A	£0	£59.31	65.7 (4.3)	88.3 (3.2)	78.5 (3.6)	94
ST-Line with Navigation											
	1.0T EcoBoost 100PS S/S	Petrol	Manual	£0	£57.25	£0	£57.19	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99
	1.0T EcoBoost 125PS S/S	Petrol	Manual	£0	£57.25	£0	£57.19	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99
	1.0T EcoBoost 140PS S/S	Petrol	Manual	£95	T/A	£0	£59.95	50.4 (5.6)	72.4 (3.9)	62.8 (4.5)	104
	1.5 TDCi 95PS	Diesel	Manual	£0	T/A	£0	£59.31	65.7 (4.3)	88.3 (3.2)	78.5 (3.6)	94



Fiesta 5-door hatchback

Available from Nil Advance Payment

2017 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions (1)			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) ∅
Titanium											
	1.0 80PS Start Stop	Petrol	Manual	£0	T/A	£0	£59.31	55.4 (5.1)	74.3 (3.8)	65.7 (4.3)	99
	1.0T EcoBoost 100PS Start Stop	Petrol	Manual	£0	T/A	£0	£59.31	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99
	1.0T EcoBoost 100PS	Petrol	Automatic	£45	T/A	£0	£59.62	42.8 (6.6)	72.4 (3.9)	57.7 (4.9)	114
	1.0T EcoBoost 125PS Start Stop	Petrol	Manual	£45	T/A	£0	£59.62	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99
	1.6 105PS	Petrol	Automatic	£0	T/A	£0	£59.32	33.6 (8.4)	62.8 (4.5)	47.9 (5.9)	138
	1.5 TDCi 75PS	Diesel	Manual	£45	T/A	£0	£59.62	65.7 (4.3)	88.3 (3.2)	78.5 (3.6)	94
Titanium with Navigation											
	1.0 80PS Start Stop	Petrol	Manual	£0	T/A	£0	£59.31	55.4 (5.1)	74.3 (3.8)	65.7 (4.3)	99
	1.0T EcoBoost 100PS Start Stop	Petrol	Manual	£0	T/A	£0	£59.31	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99
	1.0T EcoBoost 100PS	Petrol	Automatic	£45	T/A	£0	£59.62	42.8 (6.6)	72.4 (3.9)	57.7 (4.9)	114
	1.0T EcoBoost 125PS Start Stop	Petrol	Manual	£45	T/A	£0	£59.62	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99
	1.6 105PS	Petrol	Automatic	£0	T/A	£0	£59.32	33.6 (8.4)	62.8 (4.5)	47.9 (5.9)	138
	1.5 TDCi 75PS	Diesel	Manual	£45	T/A	£0	£59.62	65.7 (4.3)	88.3 (3.2)	78.5 (3.6)	94
Titanium EONetic											
	1.5 TDCi 95PS Start Stop EONetic	Diesel	Manual	£45	T/A	£0	£59.62	83.1 (3.4)	94.2 (3.0)	88.3 (3.2)	82
Titanium EONetic with Navigation											
	1.5 TDCi 95PS Start Stop EONetic	Diesel	Manual	£45	T/A	£0	£59.62	83.1 (3.4)	94.2 (3.0)	88.3 (3.2)	82
Titanium X											
	1.0T EcoBoost 100PS Start Stop	Petrol	Manual	£145	T/A	£0	£60.29	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99
	1.0T EcoBoost 100PS	Petrol	Automatic	£195	T/A	£0	£60.63	42.8 (6.6)	72.4 (3.9)	57.7 (4.9)	114
	1.0T EcoBoost 125PS Start Stop	Petrol	Manual	£195	T/A	£0	£60.63	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99
	1.5 TDCi 95PS	Diesel	Manual	£195	T/A	£0	£60.63	65.7 (4.3)	88.3 (3.2)	78.5 (3.6)	94
Titanium X with Navigation											
	1.0T EcoBoost 100PS Start Stop	Petrol	Manual	£145	T/A	£0	£60.29	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99
	1.0T EcoBoost 100PS	Petrol	Automatic	£195	T/A	£0	£60.63	42.8 (6.6)	72.4 (3.9)	57.7 (4.9)	114
	1.0T EcoBoost 125PS Start Stop	Petrol	Manual	£195	T/A	£0	£60.63	52.3 (5.4)	76.4 (3.7)	65.7 (4.3)	99
	1.5 TDCi 95PS	Diesel	Manual	£195	T/A	£0	£60.63	65.7 (4.3)	88.3 (3.2)	78.5 (3.6)	94



B-MAX

Available from Nil Advance Payment

2017.5 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions (1)			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra-Urban	Combined	CO2 Emissions (g/km) ∅
Zetec Navigator											
	1.0T 100PS EcoBoost	Petrol	Manual	£95	T/A	£0	£59.95	42.8 (6.6)	65.7 (4.3)	55.4 (5.1)	119
	1.0T 125PS EcoBoost S/S	Petrol	Manual	£145	T/A	£0	£60.29	47.1 (6.0)	67.3 (4.2)	57.7 (4.9)	114
	1.4 90PS	Petrol	Manual	£0	£56.00	£0	£55.94	35.8 (7.9)	57.7 (4.9)	47.1 (6.0)	139
	1.6 105PS	Petrol	Automatic	£95	T/A	£0	£59.95	32.8 (8.6)	55.4 (5.1)	44.1 (6.4)	149
	1.5 TDCi 75PS S/S	Diesel	Manual	£495	T/A	£0	£62.64	70.6 (4.0)	78.5 (3.6)	74.3 (3.8)	98
	1.5 TDCi 95PS S/S	Diesel	Manual	£295	T/A	£0	£61.30	70.6 (4.0)	78.5 (3.6)	74.3 (3.8)	98
Titanium Navigator											
	1.0T 100PS EcoBoost	Petrol	Manual	£195	T/A	£0	£60.63	42.8 (6.6)	65.7 (4.3)	55.4 (5.1)	119
	1.0T 125PS EcoBoost S/S	Petrol	Manual	£295	T/A	£0	£61.30	47.1 (6.0)	67.3 (4.2)	57.7 (4.9)	114
	1.6 105PS	Petrol	Automatic	£145	T/A	£0	£60.29	32.8 (8.6)	55.4 (5.1)	44.1 (6.4)	149
	1.5 TDCi 95PS S/S	Diesel	Manual	£295	T/A	£0	£61.30	70.6 (4.0)	78.5 (3.6)	74.3 (3.8)	98
Titanium X Navigator											
	1.0T 125PS EcoBoost S/S	Petrol	Manual	£845	T/A	£29	£64.80	47.1 (6.0)	67.3 (4.2)	57.7 (4.9)	114
	1.6 105PS	Petrol	Automatic	£695	T/A	£0	£63.99	32.8 (8.6)	55.4 (5.1)	44.1 (6.4)	149
	1.5 TDCi 95PS S/S	Diesel	Manual	£745	T/A	£0	£64.80	70.6 (4.0)	78.5 (3.6)	74.3 (3.8)	98



EcoSport
Available from Nil Advance Payment

2017 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø
Zetec											
	1.0 EcoBoost 125PS	Petrol	Manual	£0	T/A	£0	£59.31	42.8 (6.6)	60.1 (4.7)	52.3 (5.4)	125
	1.5 Duratec 112PS	Petrol	Manual	£0	£57.25	£0	£57.19	34.9 (8.1)	54.3 (5.2)	44.8 (6.3)	149
	1.5 Duratec 112PS	Petrol	Automatic	£195	T/A	£0	£60.63	35.8 (7.9)	53.3 (5.3)	44.8 (6.3)	149
	1.5 Duratorq TDCi 95PS	Diesel	Manual	£395	T/A	£0	£61.97	58.9 (4.8)	65.7 (4.3)	64.2 (4.4)	115
Titanium											
	1.0 EcoBoost 125PS	Petrol	Manual	£95	T/A	£0	£59.95	42.8 (6.6)	60.1 (4.7)	52.3 (5.4)	125
	1.5 Duratec 112PS	Petrol	Automatic	£295	T/A	£0	£61.30	35.8 (7.9)	53.3 (5.3)	44.8 (6.3)	149
	1.5 Duratorq TDCi 95PS	Diesel	Manual	£495	T/A	£0	£62.64	58.9 (4.8)	65.7 (4.3)	64.2 (4.4)	115
Titanium S											
	1.0 EcoBoost 125PS	Petrol	Manual	£145	T/A	£0	£60.29	42.8 (6.6)	60.1 (4.7)	52.3 (5.4)	125
	1.0 EcoBoost 140PS	Petrol	Manual	£195	T/A	£0	£60.63	42.8 (6.6)	60.1 (4.7)	52.3 (5.4)	125
	1.5 TDCi 95PS	Diesel	Manual	£595	T/A	£0	£63.31	58.9 (4.8)	65.7 (4.3)	64.2 (4.4)	115



Focus 5-door hatchback

Available from Nil Advance Payment

2017.5 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions (t)						
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra-Urban	Combined	CO2 Emissions (g/km) Ø			
Zetec Edition														
	1.0T EcoBoost 100PS	Petrol	Manual	£0	£57.25	£0	£57.19	49.6 (5.7)	72.4 (3.9)	61.4 (4.6)	105			
	1.0T EcoBoost 125PS	Petrol	Manual	£0	T/A	£0	£59.31	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	108			
	1.0T EcoBoost 125PS	Petrol	Automatic	£195	T/A	£0	£60.63	38.2 (7.4)	64.2 (4.4)	51.4 (5.5)	125			
	1.5 TDCi 95PS	Diesel	Manual	£0	T/A	£0	£59.31	65.7 (4.3)	83.1 (3.4)	74.3 (3.8)	98			
	1.5 TDCi 120PS	Diesel	Manual	£0	T/A	£0	£59.31	65.7 (4.3)	83.1 (3.4)	74.3 (3.8)	99			
	1.5 TDCi 120PS	Diesel	Automatic	£1,045	T/A	£0	T/A	67.3 (4.2)	78.5 (3.6)	74.3 (3.8)	99			
ST-Line with Navigation														
	1.0T EcoBoost 125PS	Petrol	Manual	£0	T/A	£0	£59.31	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	108			
	1.0T EcoBoost 125PS	Petrol	Automatic	£195	T/A	£0	£60.63	38.2 (7.4)	64.2 (4.4)	51.4 (5.5)	125			
	1.5T EcoBoost 150PS	Petrol	Manual	£195	T/A	£0	£60.63	40.4 (7.0)	61.4 (4.6)	51.4 (5.5)	127			
	1.5T EcoBoost 150PS	Petrol	Automatic	£395	T/A	£0	£61.97	33.2 (8.5)	60.1 (4.7)	46.3 (6.1)	140			
	1.5 TDCi 120PS	Diesel	Manual	£95	T/A	£0	£59.95	65.7 (4.3)	83.1 (3.4)	74.3 (3.8)	99			
	1.5 TDCi 120PS	Diesel	Automatic	£1,045	T/A	£0	T/A	67.3 (4.2)	78.5 (3.6)	74.3 (3.8)	99			
Titanium with Navigation														
	1.0T EcoBoost 100PS	Petrol	Manual	£0	T/A	£0	£59.31	49.6 (5.7)	72.4 (3.9)	61.4 (4.6)	105			
	1.0T EcoBoost 125PS	Petrol	Manual	£45	T/A	£0	£59.62	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	108			
	1.0T EcoBoost 125PS	Petrol	Automatic	£245	T/A	£0	£60.96	38.2 (7.4)	64.2 (4.4)	51.4 (5.5)	125			
	1.5T EcoBoost 150PS	Petrol	Manual	£245	T/A	£0	£60.96	40.4 (7.0)	61.4 (4.6)	51.4 (5.5)	127			
	1.5T EcoBoost 150PS	Petrol	Automatic	£445	T/A	£0	£62.31	33.2 (8.5)	60.1 (4.7)	46.3 (6.1)	140			
	1.5 TDCi 120PS	Diesel	Manual	£145	T/A	£0	£60.29	65.7 (4.3)	83.1 (3.4)	74.3 (3.8)	99			
	1.5 TDCi 120PS	Diesel	Automatic	£1,095	T/A	£51	T/A	67.3 (4.2)	78.5 (3.6)	74.3 (3.8)	99			
	2.0 TDCi 150PS	Diesel	Manual	£895	T/A	£79	£64.80	60.1 (4.7)	76.4 (3.7)	70.6 (4.0)	105			
	2.0 TDCi 150PS	Diesel	Automatic	£1,795	T/A	£751	T/A	54.3 (5.2)	70.6 (4.4)	64.2 (4.4)	115			
Titanium X with Navigation														
	1.0T EcoBoost 100PS	Petrol	Manual	£595	T/A	£0	£63.31	49.6 (5.7)	72.4 (3.9)	61.4 (4.6)	105			
	1.0T EcoBoost 125PS	Petrol	Manual	£645	T/A	£0	£63.65	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	108			
	1.0T EcoBoost 125PS	Petrol	Automatic	£845	T/A	£29	£64.80	38.2 (7.4)	64.2 (4.4)	51.4 (5.5)	125			
	1.5T EcoBoost 182PS	Petrol	Manual	£795	T/A	£0	£64.80	40.4 (7.0)	61.4 (4.6)	51.4 (5.5)	127			
	1.5T EcoBoost 182PS	Petrol	Automatic	£1,045	T/A	£0	T/A	33.2 (8.5)	60.1 (4.7)	46.3 (6.1)	140			
	1.5 TDCi 120PS	Diesel	Manual	£745	T/A	£0	£64.80	65.7 (4.3)	83.1 (3.4)	74.3 (3.8)	99			
	1.5 TDCi 120PS	Diesel	Automatic	£1,295	T/A	£251	T/A	67.3 (4.2)	78.5 (3.6)	74.3 (3.8)	99			
	2.0 TDCi 150PS	Diesel	Manual	£1,495	T/A	£451	T/A	60.1 (4.7)	76.4 (3.7)	70.6 (4.0)	105			
	2.0 TDCi 150PS	Diesel	Automatic	£2,195	T/A	£1,151	T/A	54.3 (5.2)	70.6 (4.4)	64.2 (4.4)	115			



Focus Estate

Available from £45 Advance Payment

2017.5 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions (l)			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) ∅
Zetec Edition											
	1.0T EcoBoost 100PS	Petrol	Manual	£45	T/A	£0	£59.62	47.9 (5.9)	67.3 (4.2)	58.9 (4.8)	109
	1.0T EcoBoost 125PS	Petrol	Manual	£95	T/A	£0	£59.95	47.9 (5.9)	67.3 (4.2)	58.9 (4.8)	110
	1.0T EcoBoost 125PS	Petrol	Automatic	£295	T/A	£0	£61.30	38.2 (7.4)	64.2 (4.4)	51.4 (5.5)	125
	1.5 TDCi 95PS	Diesel	Manual	£95	T/A	£0	£59.95	65.7 (4.3)	83.1 (3.4)	74.3 (3.8)	98
	1.5 TDCi 120PS	Diesel	Manual	£95	T/A	£0	£59.95	65.7 (4.3)	83.1 (3.4)	74.3 (3.8)	99
	1.5 TDCi 120PS	Diesel	Automatic	£1,145	T/A	£101	T/A	67.3(4.2)	78.5(3.6)	74.3(3.8)	99
ST-Line with Navigation											
	1.0T EcoBoost 125PS	Petrol	Manual	£95	T/A	£0	£59.95	47.9 (5.9)	67.3 (4.2)	58.9 (4.8)	110
	1.0T EcoBoost 125PS	Petrol	Automatic	£295	T/A	£0	£61.30	38.2 (7.4)	64.2 (4.4)	51.4 (5.5)	125
	1.5T EcoBoost 150PS	Petrol	Manual	£295	T/A	£0	£61.30	39.8 (7.1)	60.1 (4.7)	50.4 (5.6)	128
	1.5T EcoBoost 150PS	Petrol	Automatic	£495	T/A	£0	£62.65	33.2 (8.5)	60.1 (4.7)	46.3 (6.1)	140
	1.5 TDCi 120PS	Diesel	Manual	£195	T/A	£0	£60.63	65.7 (4.3)	83.1 (3.4)	74.3 (3.8)	99
	1.5 TDCi 120PS	Diesel	Automatic	£1,145	T/A	£101	T/A	67.3(4.2)	78.5(3.6)	74.3(3.8)	99
Titanium with Navigation											
	1.0T EcoBoost 100PS	Petrol	Manual	£95	T/A	£0	£59.95	47.9 (5.9)	67.3 (4.2)	58.9 (4.8)	109
	1.0T EcoBoost 125PS	Petrol	Manual	£145	T/A	£0	£60.29	47.9 (5.9)	67.3 (4.2)	58.9 (4.8)	110
	1.0T EcoBoost 125PS	Petrol	Automatic	£345	T/A	£0	£61.63	38.2 (7.4)	64.2 (4.4)	51.4 (5.5)	125
	1.5T EcoBoost 150PS	Petrol	Manual	£345	T/A	£0	£61.63	39.8 (7.1)	60.1 (4.7)	50.4 (5.6)	128
	1.5T EcoBoost 150PS	Petrol	Automatic	£545	T/A	£0	£62.98	33.2 (8.5)	60.1 (4.7)	46.3 (6.1)	140
	1.5 TDCi 120PS	Diesel	Manual	£245	T/A	£0	£60.96	65.7 (4.3)	83.1 (3.4)	74.3 (3.8)	99
	1.5 TDCi 120PS	Diesel	Automatic	£1,195	T/A	£151	T/A	67.3(4.2)	78.5(3.6)	74.3(3.8)	99
	2.0 TDCi 150PS	Diesel	Manual	£995	T/A	£179	£64.80	60.1 (4.7)	76.4 (3.7)	70.6 (4.0)	105
	2.0 TDCi 150PS	Diesel	Automatic	£1,895	T/A	£851	T/A	54.3 (5.2)	70.6 (4.4)	64.2 (4.4)	115
Titanium X with Navigation											
	1.0T EcoBoost 100PS	Petrol	Manual	£695	T/A	£0	£63.99	47.9 (5.9)	67.3 (4.2)	58.9 (4.8)	109
	1.0T EcoBoost 125PS	Petrol	Manual	£745	T/A	£0	£64.80	47.9 (5.9)	67.3 (4.2)	58.9 (4.8)	110
	1.0T EcoBoost 125PS	Petrol	Automatic	£945	T/A	£129	£64.80	38.2 (7.4)	64.2 (4.4)	51.4 (5.5)	125
	1.5T EcoBoost 182PS	Petrol	Manual	£895	T/A	£79	£64.80	39.8 (7.1)	60.1 (4.7)	50.4 (5.6)	128
	1.5T EcoBoost 182PS	Petrol	Automatic	£1,145	T/A	£101	T/A	33.2 (8.5)	60.1 (4.7)	46.3 (6.1)	140
	1.5 TDCi 120PS	Diesel	Manual	£845	T/A	£29	£64.80	65.7 (4.3)	83.1 (3.4)	74.3 (3.8)	99
	1.5 TDCi 120PS	Diesel	Automatic	£1,395	T/A	£351	T/A	67.3(4.2)	78.5(3.6)	74.3(3.8)	99
	2.0 TDCi 150PS	Diesel	Manual	£1,595	T/A	£551	T/A	60.1 (4.7)	76.4 (3.7)	70.6 (4.0)	105
	2.0 TDCi 150PS	Diesel	Automatic	£2,295	T/A	£1,251	T/A	54.3 (5.2)	70.6 (4.4)	64.2 (4.4)	115



Focus ST

Available from £995 Advance Payment

2017.5 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions (t)			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø
Hatchback with Navigation											
ST-2	2.0TDCI 185PS	Diesel	Manual	£995	T/A	£179	£64.80	56.5 (5.0)	74.3 (3.8)	67.3 (4.2)	110
ST-2	2.0TDCI 185PS	Diesel	Automatic	£1,495	T/A	£451	T/A	53.3 (5.3)	67.3 (4.2)	61.4 (4.6)	119
ST-3	2.0TDCI 185PS	Diesel	Manual	£1,295	T/A	£251	T/A	56.5 (5.0)	74.3 (3.8)	67.3 (4.2)	110
ST-3	2.0TDCI 185PS	Diesel	Automatic	£1,795	T/A	£751	T/A	53.3 (5.3)	67.3 (4.2)	61.4 (4.6)	119
Estate with Navigation											
ST-2	2.0TDCI 185PS	Diesel	Manual	£1,095	T/A	£51	T/A	56.5 (5.0)	74.3 (3.8)	67.3 (4.2)	110
ST-2	2.0TDCI 185PS	Diesel	Automatic	£1,595	T/A	£551	T/A	53.3 (5.3)	67.3 (4.2)	61.4 (4.6)	119



C-MAX

Available from Nil Advance Payment

2017.5 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra-Urban	Combined	CO2 Emissions (g/km) Ø
Zetec											
	1.6 125PS	Petrol	Manual	£0	T/A	£0	£59.32	33.6 (8.4)	54.3 (52)	44.1 (6.4)	149
	1.0T EcoBoost 100PS	Petrol	Manual	£95	T/A	£0	£59.95	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	117
	1.0T EcoBoost 125PS	Petrol	Manual	£195	T/A	£0	£60.63	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	117
	1.5 TDCi 120PS	Diesel	Manual	£495	T/A	£0	£62.64	60.1 (4.7)	76.4 (3.7)	68.9 (4.1)	105
	1.5 TDCi 120PS	Diesel	Automatic	£1,895	T/A	£851	T/A	60.1 (4.7)	72.4 (3.9)	67.3 (4.2)	109
Zetec with Navigation											
	1.6 125PS	Petrol	Manual	£0	T/A	£0	£59.32	33.6 (8.4)	54.3 (52)	44.1 (6.4)	149
	1.0T EcoBoost 100PS	Petrol	Manual	£95	T/A	£0	£59.95	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	117
	1.0T EcoBoost 125PS	Petrol	Manual	£195	T/A	£0	£60.63	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	117
	1.5 TDCi 120PS	Diesel	Manual	£495	T/A	£0	£62.64	60.1 (4.7)	76.4 (3.7)	68.9 (4.1)	105
	1.5 TDCi 120PS	Diesel	Automatic	£1,895	T/A	£851	T/A	60.1 (4.7)	72.4 (3.9)	67.3 (4.2)	109
Zetec ECONetic											
	1.5 TDCi 105PS	Diesel	Manual	£595	T/A	£0	£63.31	65.7 (4.3)	80.7 (3.5)	74.3 (3.8)	99
Zetec ECONetic with Navigation											
	1.5 TDCi 105PS	Diesel	Manual	£595	T/A	£0	£63.31	65.7 (4.3)	80.7 (3.5)	74.3 (3.8)	99



C-MAX

Available from Nil Advance Payment

2017.5 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions						
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø			
Titanium														
	1.0T EcoBoost 100PS	Petrol	Manual	£245	T/A	£0	£60.96	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	117			
	1.0T EcoBoost 125PS	Petrol	Manual	£345	T/A	£0	£61.63	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	117			
	1.5 TDCi 120PS	Diesel	Manual	£495	T/A	£0	£62.64	60.1 (4.7)	76.4 (3.7)	68.9 (4.1)	105			
	1.5 TDCi 120PS	Diesel	Automatic	£1,895	T/A	£851	T/A	60.1 (4.7)	72.4(3.9)	67.3(4.2)	109			
	2.0 TDCi 150PS	Diesel	Manual	£1,095	T/A	£51	T/A	56.5 (5.0)	70.6 (4.0)	64.2 (4.4)	114			
	2.0 TDCi 150PS	Diesel	Automatic	£2,295	T/A	£1,251	T/A	51.4 (5.5)	64.2 (4.4)	58.9 (4.8)	124			
Titanium with Navigation														
	1.0T EcoBoost 100PS	Petrol	Manual	£245	T/A	£0	£60.96	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	117			
	1.0T EcoBoost 125PS	Petrol	Manual	£345	T/A	£0	£61.63	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	117			
	1.5 TDCi 120PS	Diesel	Manual	£495	T/A	£0	£62.64	60.1 (4.7)	76.4 (3.7)	68.9 (4.1)	105			
	1.5 TDCi 120PS	Diesel	Automatic	£1,895	T/A	£851	T/A	60.1 (4.7)	72.4(3.9)	67.3(4.2)	109			
	2.0 TDCi 150PS	Diesel	Manual	£1,095	T/A	£51	T/A	56.5 (5.0)	70.6 (4.0)	64.2 (4.4)	114			
	2.0 TDCi 150PS	Diesel	Automatic	£2,295	T/A	£1,251	T/A	51.4 (5.5)	64.2 (4.4)	58.9 (4.8)	124			
Titanium X														
	1.0T EcoBoost 125PS	Petrol	Manual	£745	T/A	£0	£64.80	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	117			
	1.5 TDCi 120PS	Diesel	Manual	£795	T/A	£0	£64.80	60.1 (4.7)	76.4 (3.7)	68.9 (4.1)	105			
	1.5 TDCi 120PS	Diesel	Automatic	£1,995	T/A	£951	T/A	60.1 (4.7)	72.4(3.9)	67.3(4.2)	109			
	2.0 TDCi 150PS	Diesel	Manual	£1,195	T/A	£151	T/A	56.5 (5.0)	70.6 (4.0)	64.2 (4.4)	114			
	2.0 TDCi 150PS	Diesel	Automatic	£2,395	T/A	£1,351	T/A	51.4 (5.5)	64.2 (4.4)	58.9 (4.8)	124			
Titanium X with Navigation														
	1.0T EcoBoost 125PS	Petrol	Manual	£745	T/A	£0	£64.80	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	117			
	1.5 TDCi 120PS	Diesel	Manual	£795	T/A	£0	£64.80	60.1 (4.7)	76.4 (3.7)	68.9 (4.1)	105			
	1.5 TDCi 120PS	Diesel	Automatic	£1,995	T/A	£951	T/A	60.1 (4.7)	72.4(3.9)	67.3(4.2)	109			
	2.0 TDCi 150PS	Diesel	Manual	£1,195	T/A	£151	T/A	56.5 (5.0)	70.6 (4.0)	64.2 (4.4)	114			
	2.0 TDCi 150PS	Diesel	Automatic	£2,395	T/A	£1,351	T/A	51.4 (5.5)	64.2 (4.4)	58.9 (4.8)	124			



Grand C-MAX

Available from £345 Advance Payment

2017.5 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra-Urban	Combined	CO2 Emissions (g/km) Ø
Zetec											
	1.0T EcoBoost 100PS	Petrol	Manual	£395	T/A	£0	£61.97	44.1 (6.4)	61.4 (4.6)	54.3 (5.2)	119
	1.0T EcoBoost 125PS	Petrol	Manual	£345	T/A	£0	£61.63	44.1 (6.4)	61.4 (4.6)	54.3 (5.2)	119
	1.5 TDCi 120PS	Diesel	Manual	£795	T/A	£0	£64.80	57.7 (4.9)	68.9 (4.1)	64.2 (4.4)	113
	1.5 TDCi 120PS	Diesel	Automatic	£2,195	T/A	£1,151	T/A	55.4 (5.1)	65.7 (4.3)	62.8 (4.5)	119
Zetec with Navigation											
	1.0T EcoBoost 100PS	Petrol	Manual	£395	T/A	£0	£61.97	44.1 (6.4)	61.4 (4.6)	54.3 (5.2)	119
	1.0T EcoBoost 125PS	Petrol	Manual	£345	T/A	£0	£61.63	44.1 (6.4)	61.4 (4.6)	54.3 (5.2)	119
	1.5 TDCi 120PS	Diesel	Manual	£795	T/A	£0	£64.80	57.7 (4.9)	68.9 (4.1)	64.2 (4.4)	113
	1.5 TDCi 120PS	Diesel	Automatic	£2,195	T/A	£1,151	T/A	55.4 (5.1)	65.7 (4.3)	62.8 (4.5)	119
Titanium											
	1.0T EcoBoost 100PS	Petrol	Manual	£445	T/A	£0	£62.31	44.1 (6.4)	61.4 (4.6)	54.3 (5.2)	119
	1.0T EcoBoost 125PS	Petrol	Manual	£495	T/A	£0	£62.64	44.1 (6.4)	61.4 (4.6)	54.3 (5.2)	119
	1.5 TDCi 120PS	Diesel	Manual	£595	T/A	£0	£63.31	57.7 (4.9)	68.9 (4.1)	64.2 (4.4)	113
	1.5 TDCi 120PS	Diesel	Automatic	£1,995	T/A	£951	T/A	55.4 (5.1)	65.7 (4.3)	62.8 (4.5)	119
	2.0 TDCi 150PS	Diesel	Manual	£1,295	T/A	£251	T/A	54.3 (5.2)	67.3 (4.2)	61.4 (4.6)	119
	2.0 TDCi 150PS	Diesel	Automatic	£2,495	T/A	£1,451	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129
Titanium with Navigation											
	1.0T EcoBoost 100PS	Petrol	Manual	£445	T/A	£0	£62.31	44.1 (6.4)	61.4 (4.6)	54.3 (5.2)	119
	1.0T EcoBoost 125PS	Petrol	Manual	£495	T/A	£0	£62.64	44.1 (6.4)	61.4 (4.6)	54.3 (5.2)	119
	1.5 TDCi 120PS	Diesel	Manual	£595	T/A	£0	£63.31	57.7 (4.9)	68.9 (4.1)	64.2 (4.4)	113
	1.5 TDCi 120PS	Diesel	Automatic	£1,995	T/A	£951	T/A	55.4 (5.1)	65.7 (4.3)	62.8 (4.5)	119
	2.0 TDCi 150PS	Diesel	Manual	£1,295	T/A	£251	T/A	54.3 (5.2)	67.3 (4.2)	61.4 (4.6)	119
	2.0 TDCi 150PS	Diesel	Automatic	£2,495	T/A	£1,451	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129
Titanium X											
	1.0T EcoBoost 125PS	Petrol	Manual	£995	T/A	£179	£64.80	44.1 (6.4)	61.4 (4.6)	54.3 (5.2)	119
	1.5 TDCi 120PS	Diesel	Manual	£1,095	T/A	£51	T/A	57.7 (4.9)	68.9 (4.1)	64.2 (4.4)	113
	1.5 TDCi 120PS	Diesel	Automatic	£2,195	T/A	£1,151	T/A	55.4 (5.1)	65.7 (4.3)	62.8 (4.5)	119
	2.0 TDCi 150PS	Diesel	Automatic	£2,695	T/A	£1,651	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129
Titanium X with Navigation											
	1.0T EcoBoost 125PS	Petrol	Manual	£995	T/A	£179	£64.80	44.1 (6.4)	61.4 (4.6)	54.3 (5.2)	119
	1.5 TDCi 120PS	Diesel	Manual	£1,095	T/A	£51	T/A	57.7 (4.9)	68.9 (4.1)	64.2 (4.4)	113
	1.5 TDCi 120PS	Diesel	Automatic	£2,195	T/A	£1,151	T/A	55.4 (5.1)	65.7 (4.3)	62.8 (4.5)	119



New Kuga

Available from £395 Advance Payment

2017.5 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy l/100km (mpg)† and Co2 Emissions			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø
Zetec											
	1.5T EcoBoost 120PS FWD (S/S)	Petrol	Manual	£395	T/A	£0	£61.97	7.9 (35.8)	5.4 (52.3)	6.3 (44.8)	145
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	£445	T/A	£0	£62.31	7.9 (35.8)	5.4 (52.3)	6.3 (44.8)	145
	1.5T EcoBoost 182PS AWD	Petrol	Automatic	£745	T/A	£0	£64.80	9.4 (30.1)	6.3 (44.8)	7.5 (37.7)	173
	1.5TDCi 120PS FWD	Diesel	Manual	£545	T/A	£0	£62.98	4.8 (58.9)	4.2 (67.3)	4.4 (64.2)	115
	1.5TDCi 120PS FWD	Diesel	Automatic	£1,095	T/A	£51	T/A	5.1 (55.4)	4.6 (61.4)	4.8 (58.9)	124
	2.0TDCi 150PS AWD	Diesel	Manual	£845	T/A	£29	£64.80	6.0 (47.1)	4.7 (60.1)	5.2 (54.3)	135
	2.0TDCi 150PS AWD	Diesel	Automatic	£1,995	T/A	£951	T/A	5.5(51.4)	4.9(57.7)	5.2(54.3)	134
Zetec with Navigation											
	1.5T EcoBoost 120PS FWD (S/S)	Petrol	Manual	£395	T/A	£0	£61.97	7.9 (35.8)	5.4 (52.3)	6.3 (44.8)	145
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	£445	T/A	£0	£62.31	7.9 (35.8)	5.4 (52.3)	6.3 (44.8)	145
	1.5T EcoBoost 182PS AWD	Petrol	Automatic	£745	T/A	£0	£64.80	9.4 (30.1)	6.3 (44.8)	7.5 (37.7)	173
	1.5TDCi 120PS FWD	Diesel	Manual	£545	T/A	£0	£62.98	4.8 (58.9)	4.2 (67.3)	4.4 (64.2)	115
	1.5TDCi 120PS FWD	Diesel	Automatic	£1,195	T/A	£151	T/A	5.1 (55.4)	4.6 (61.4)	4.8 (58.9)	124
	2.0TDCi 150PS AWD	Diesel	Manual	£845	T/A	£29	£64.80	6.0 (47.1)	4.7 (60.1)	5.2 (54.3)	135
	2.0TDCi 150PS AWD	Diesel	Automatic	£2,095	T/A	£1,051	T/A	5.5(51.4)	4.9(57.7)	5.2(54.3)	134
Titanium											
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	£745	T/A	£0	£64.80	7.9 (35.8)	5.4 (52.3)	6.3 (44.8)	145
	1.5T EcoBoost 182PS AWD	Petrol	Automatic	£1,045	T/A	£0	T/A	9.4 (30.1)	6.3 (44.8)	7.5 (37.7)	173
	1.5TDCi 120PS FWD	Diesel	Manual	£845	T/A	£29	£64.80	4.8 (58.9)	4.2 (67.3)	4.4 (64.2)	115
	1.5TDCi 120PS FWD	Diesel	Automatic	£1,195	T/A	£151	T/A	5.1 (55.4)	4.6 (61.4)	4.8 (58.9)	124
	2.0TDCi 150PS FWD	Diesel	Manual	£895	T/A	£79	£64.80	6.0 (47.1)	4.7 (60.1)	5.2 (54.3)	135
Titanium X											
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	£1,145	T/A	£101	T/A	7.9 (35.8)	5.4 (52.3)	6.3 (44.8)	145
	1.5TDCi 120PS FWD	Diesel	Manual	£1,195	T/A	£151	T/A	4.8 (58.9)	4.2 (67.3)	4.4 (64.2)	115
ST-Line											
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	£1,045	T/A	£0	T/A	7.9 (35.8)	5.4 (52.3)	6.3 (44.8)	145
	1.5TDCi 120PS FWD	Diesel	Manual	£1,095	T/A	£51	T/A	4.8 (58.9)	4.2 (67.3)	4.4 (64.2)	115
	1.5TDCi 120PS FWD	Diesel	Automatic	£1,445	T/A	£401	T/A	5.1 (55.4)	4.6 (61.4)	4.8 (58.9)	124

Kuga Titanium & Titanium X are eligible for free of charge Appearance Pack worth £425, where fitted, for applications received and accepted 1 April 2017 - 30 June 2017



Mondeo Hatchback

Available from **£1,545 Advance Payment**

2017.5 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS	
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
Zetec							
	1.5T EcoBoost 160PS	Petrol	Manual	£1,795	T/A	£751	T/A
	1.5T EcoBoost 160PS	Petrol	Automatic	£1,595	T/A	£551	T/A
Zetec ECONetic							
	1.5 Duratorq TDCi 120PS ECONetic	Diesel	Manual	£1,545	T/A	£501	T/A
	2.0 Duratorq TDCi 150PS ECONetic	Diesel	Manual	£1,995	T/A	£951	T/A
Titanium							
	1.5T EcoBoost 160PS	Petrol	Automatic	£1,995	T/A	£951	T/A
	2.0T EcoBoost 240PS	Petrol	Automatic	£1,995	T/A	£951	T/A
	2.0 Duratorq TDCi 180PS	Diesel	Manual	£1,995	T/A	£951	T/A
Titanium ECONetic							
	1.5 Duratorq TDCi 120PS ECONetic	Diesel	Manual	£1,795	T/A	£751	T/A
	2.0 Duratorq TDCi 150PS ECONetic	Diesel	Manual	£1,995	T/A	£951	T/A

FWD Only - AWD Mondeo is not available on the Scheme

Fuel Economy mpg (l/100km)† and Co2 Emissions (t)			
Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø
36.2 (7.8)	61.4 (4.6)	48.7 (5.8)	134
32.5 (8.7)	57.7 (4.9)	44.8 (6.3)	146
68.9 (4.1)	85.6 (3.3)	78.5 (3.6)	94
61.4 (4.6)	76.4 (3.7)	68.9 (4.1)	107
32.5 (8.7)	57.7 (4.9)	44.8 (6.3)	146
27.7 (10.2)	50.4 (5.6)	38.7 (7.3)	169
55.4 (5.1)	70.6 (4.0)	64.2 (4.4)	115
68.9 (4.1)	85.6 (3.3)	78.5 (3.6)	94
61.4 (4.6)	76.4 (3.7)	68.9 (4.1)	107



Mondeo Estate

Available from £1,345 Advance Payment

2017.5 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions (1)			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø
Zetec with Navigation											
	1.5T EcoBoost 160PS	Petrol	Manual	£1,595	T/A	£551	T/A	35.8 (7.9)	60.1 (4.7)	47.9 (5.9)	137
	1.5T EcoBoost 160PS	Petrol	Automatic	£1,395	T/A	£351	T/A	32.1 (8.8)	54.3 (5.2)	43.5 (6.5)	152
	2.0 Duratorq TDCi 150PS	Diesel	Manual	£1,895	T/A	£851	T/A	57.7 (4.9)	72.4 (3.9)	65.7 (4.3)	112
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	£2,745	T/A	£1,701	T/A	52.3 (5.4)	64.2 (4.4)	58.9 (4.8)	123
Zetec ECONetic with Navigation											
	1.5 Duratorq TDCi 120PS ECONetic	Diesel	Manual	£1,345	T/A	£301	T/A	65.7 (4.3)	80.7 (3.5)	74.3 (3.8)	99
	2.0 Duratorq TDCi 150PS ECONetic	Diesel	Manual	£1,795	T/A	£751	T/A	60.1 (4.7)	74.3 (3.8)	67.3 (4.2)	109
Titanium											
	1.5T EcoBoost 160PS	Petrol	Manual	£1,995	T/A	£951	T/A	35.8 (7.9)	60.1 (4.7)	47.9 (5.9)	137
	1.5T EcoBoost 160PS	Petrol	Automatic	£1,795	T/A	£751	T/A	32.1 (8.8)	54.3 (5.2)	43.5 (6.5)	152
	2.0T EcoBoost 240PS	Petrol	Automatic	£1,795	T/A	£751	T/A	27.4 (10.3)	48.7 (5.8)	37.7 (7.5)	174
	2.0 Duratorq TDCi 180PS	Diesel	Manual	£1,845	T/A	£801	T/A	55.4 (5.1)	68.9 (4.1)	62.8 (4.5)	117
	2.0 Duratorq TDCi 180PS	Diesel	Automatic	£2,745	T/A	£1,701	T/A	52.3 (5.4)	64.2 (4.4)	58.9 (4.8)	123
Titanium ECONetic											
	1.5 Duratorq TDCi 120PS ECONetic	Diesel	Manual	£1,595	T/A	£551	T/A	65.7 (4.3)	80.7 (3.5)	74.3 (3.8)	99
	2.0 Duratorq TDCi 150PS ECONetic	Diesel	Manual	£1,895	T/A	£851	T/A	60.1 (4.7)	74.3 (3.8)	67.3 (4.2)	109

FWD Only - AWD Mondeo is not available on the Scheme



S-MAX

Available from £1,295 Advance Payment

2017.5 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS	
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
Zetec							
	1.5 EcoBoost SCTi 160PS	Petrol	Manual	£1,295	T/A	£251	T/A
	2.0 Duratorq TDCi 120PS	Diesel	Manual	£1,695	T/A	£651	T/A
	2.0 Duratorq TDCi 150PS	Diesel	Manual	£1,395	T/A	£351	T/A
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	£2,495	T/A	£1,451	T/A
Titanium							
	1.5 EcoBoost SCTi 160PS	Petrol	Manual	£1,495	T/A	£451	T/A
	2.0 Duratorq TDCi 150PS	Diesel	Manual	£1,595	T/A	£551	T/A
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	£2,595	T/A	£1,551	T/A

FWD Only - AWD S-MAX is not available on the Scheme

Fuel Economy mpg (l/100km)† and Co2 Emissions			
Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø
35.3 (8.0)	50.4 (5.6)	43.5 (6.5)	149
50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129
50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129
50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129
35.3 (8.0)	50.4 (5.6)	43.5 (6.5)	149
50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129
50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129



Galaxy

Available From £1,495 advance payment

2017.5 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions							
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø				
Zetec															
	1.5 EcoBoost SCTi 160PS	Petrol	Manual	£1,595	T/A	£551	T/A	35.3 (8.0)	50.4 (5.6)	43.5 (6.5)	149				
	2.0 Duratorq TDCi 120PS	Diesel	Manual	£1,495	T/A	£451	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129				
	2.0 Duratorq TDCi 150PS	Diesel	Manual	£1,595	T/A	£551	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129				
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	£2,495	T/A	£1,451	T/A	47.9 (5.9)	58.9 (4.8)	54.3 (5.2)	134				
Zetec with Navigation															
	1.5 EcoBoost SCTi 160PS	Petrol	Manual	£1,595	T/A	£551	T/A	35.3 (8.0)	50.4 (5.6)	43.5 (6.5)	149				
	2.0 Duratorq TDCi 120PS	Diesel	Manual	£1,495	T/A	£451	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129				
	2.0 Duratorq TDCi 150PS	Diesel	Manual	£1,595	T/A	£551	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129				
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	£2,495	T/A	£1,451	T/A	47.9 (5.9)	58.9 (4.8)	54.3 (5.2)	134				
Titanium															
	1.5 EcoBoost SCTi 160PS	Petrol	Manual	£1,695	T/A	£651	T/A	35.3 (8.0)	50.4 (5.6)	43.5 (6.5)	149				
	2.0 Duratorq TDCi 150PS	Diesel	Manual	£1,795	T/A	£751	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129				
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	£2,745	T/A	£1,701	T/A	47.9 (5.9)	58.9 (4.8)	54.3 (5.2)	134				
Titanium X															
	2.0 Duratorq TDCi 150PS	Diesel	Manual	£1,795	T/A	£751	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129				
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	£2,745	T/A	£1,701	T/A	47.9 (5.9)	58.9 (4.8)	54.3 (5.2)	134				

FWD Only - AWD Galaxy is not available on the Scheme



Tourneo Connect

Available from £945 Advance Payment

2017.25 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø
Zetec											
	1.0T 100PS with Auto Start-Stop	Petrol	Manual	£1,295	T/A	£251	T/A	44.1 (6.4)	55.4 (5.1)	50.4 (5.6)	129
	1.5 100PS	Diesel	Manual	£945	T/A	£129	£64.80	52.3 (5.4)	64.2 (4.4)	58.9 (4.8)	124
	1.5 120PS with Auto Start-Stop	Diesel	Manual	£1,195	T/A	£151	T/A	57.6 (4.9)	64.2 (4.4)	61.4 (4.6)	119
	1.5 120PS with Auto Start-Stop	Diesel	Automatic	£2,395	T/A	£1,351	T/A	52.3 (5.4)	60.1 (4.7)	56.6 (5.0)	129
Titanium											
	1.5 100PS	Diesel	Manual	£1,245	T/A	£201	T/A	52.3 (5.4)	64.2 (4.4)	58.9 (4.8)	124
	1.5 120PS with Auto Start-Stop	Diesel	Manual	£1,445	T/A	£401	T/A	57.6 (4.9)	64.2 (4.4)	61.4 (4.6)	119
	1.5 120PS with Auto Start-Stop	Diesel	Automatic	£2,495	T/A	£1,451	T/A	52.3 (5.4)	60.1 (4.7)	56.6 (5.0)	129



Grand Tourneo Connect

Available from £895 Advance Payment

2017.25 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø
Zetec											
	1.5 100PS	Diesel	Manual	£895	T/A	£79	£64.80	52.3 (5.4)	64.2 (4.4)	58.9 (4.8)	124
	1.5 120PS with Auto Start-Stop	Diesel	Manual	£1,045	T/A	£0	T/A	57.6 (4.9)	64.2 (4.4)	61.4 (4.6)	119
	1.5 120PS with Auto Start-Stop	Diesel	Automatic	£2,295	T/A	£1,251	T/A	52.3 (5.4)	60.1 (4.7)	56.6 (5.0)	129
Titanium											
	1.5 120PS with Auto Start-Stop	Diesel	Manual	£1,295	T/A	£251	T/A	57.6 (4.9)	64.2 (4.4)	61.4 (4.6)	119
	1.5 120PS with Auto Start-Stop	Diesel	Automatic	£2,295	T/A	£1,251	T/A	52.3 (5.4)	60.1 (4.7)	56.6 (5.0)	129
Zetec with Delete Third Row Seats option											
	1.5 100PS	Diesel	Manual	£895	T/A	£79	£64.80	52.3 (5.4)	64.2 (4.4)	58.9 (4.8)	124
	1.5 120PS with Auto Start-Stop	Diesel	Manual	£1,045	T/A	£0	T/A	57.6 (4.9)	64.2 (4.4)	61.4 (4.6)	119
	1.5 120PS with Auto Start-Stop	Diesel	Automatic	£2,295	T/A	£1,251	T/A	52.3 (5.4)	60.1 (4.7)	56.6 (5.0)	129
Titanium with Delete Third Row Seats option											
	1.5 120PS with Auto Start-Stop	Diesel	Manual	£1,295	T/A	£251	T/A	57.6 (4.9)	64.2 (4.4)	61.4 (4.6)	119
	1.5 120PS with Auto Start-Stop	Diesel	Automatic	£2,295	T/A	£1,251	T/A	52.3 (5.4)	60.1 (4.7)	56.6 (5.0)	129

